

## NEWS RELEASE FOR IMMEDIATE RELEASE

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### MINNESOTA CHAMBER PARTNERS WITH SFM COMPANIES TO OFFER DISCOUNTED WORKERS' COMP COVERAGE

*State Chamber members eligible to receive preferred pricing from premier provider*

St. Paul, Minn. (April 14, 2008) – This month, the Minnesota Chamber of Commerce – through a new partnership with SFM Companies, one of the state's premier providers of workers' compensation coverage – is announcing the availability of a reduced-rate program to members of its statewide business organization. Through its affiliate, Business Services, the Minnesota Chamber has exclusively endorsed SFM to provide its members with high-demand products and services to address the increasing cost of workers' compensation coverage and its effect on Minnesota employers' bottom line.

"The Minnesota Chamber is committed to helping Minnesota employers be as successful as possible through our advocacy and hands-on business services assistance," said David Olson, president of the Minnesota Chamber. "Workers' compensation coverage and the increasing costs associated with it are consistently among the top concerns of our members. We're pleased to partner with SFM Companies to offer our members affordable and specialized services that can directly address some of the overhead challenges."

SFM Companies is Minnesota's largest writer of workers' compensation insurance and consistently ranks number one among large insurers for prompt, responsive action on claims. SFM is distinguished by fast injury response, in-house physicians, nurses and review systems to control medical costs, online reporting and risk management services, practical safety advice and legal guidance.

"SFM is proud to partner with the state's largest business organization to provide Minnesota Chamber members with the best value in workers' compensation coverage," said Bob Lund, president and CEO of SFM. "As a Minnesota-based company, we understand the challenges facing our state's employers. Our workers' compensation coverage and services help them reduce costs, minimize accidents and manage change."

Both Minnesota Chamber members that are currently served by SFM and new SFM customers will be eligible for a discount in the form up to a 15-percent schedule credit. In addition to the worker's compensation group coverage program, the Chamber will be establishing a Safety Management Committee charged with developing safety system programs to help employers reduce their workers' comp costs. All Minnesota Chamber members will have access to these programs.

For more information about this new partnership or the organizations, go to the Minnesota Chamber of Commerce website [www.mnchamber.com/benefits](http://www.mnchamber.com/benefits) or to SFM Companies' website at [www.sfmic.com](http://www.sfmic.com).

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